



TOURS AND COMMISSION

Dear agent,

Please notice that these commission rates only apply to you if you actively market one or more of the tours from Greenland Travel.

If you market one specific tour and have clients for another tour you will get the listed commission anyway.

If you do not market tours from Greenland Travel a commission rate of 7% will apply on all tours.

Tours tailored for agents - FIT or groups – are always on net rates.



Summer (June - August)

Title	Commission	Duration	Departure	Tour no.	Guide service
Arctic Highlights: Greenland capital Nuuk and Ilulissat Icefiord	10%	5 days	KEF	5022	Local guides
Arctic Highlights: Ilulissat Icefiord and capital Nuuk	10%	5 days	KEF	5024	Local guides
Greenland getaway from Iceland	10%	4 days	KEF	5021	Local guides
Icebergs in the midnight sun	10%	4 days	KEF	5030	Local guides
Bestseller: Summer, sun and huge icebergs	10%	8 days	CPH	7030	Local guides
Summer impressions in Greenland	10%	8 days	CPH	9045	Tour leader
Off the beaten trek in Greenland	12%	10 days	CPH	1162	Local guides
Fantastic Roundtrip North of the Polar Circle in Greenland	10%	10 days	CPH	1164	Tour leader
Classic: "The Golden Triangle" of West Greenland	15%	8 days	CPH	1140	Local guides
Dream tour in the Disko Bay	10%	12 days	CPH	1141	Local guides
The Grand Greenland Tour from South to North	12%	14 days	KEF	1160	Tour leader

Autumn (September - January)

Title	Commission	Duration	Departure	Tour no.	Guide service
A long weekend out of the ordinary	10%	5 days	CPH	9016	Local guides
Weekend break at the Ice Cap	10%	5 days	CPH	9011	Local guides
Autumn feelings in Greenland	12%	8 days	CPH	9048	Tour leader
Greenland dressed in autumn colours	10%	8 days	CPH	7042	Local guides
With Northern Lights on the Starboard Side in Greenland	12%	8 days	CPH	9049	Local guides
Autumn Arctic adventure in Kangerlussuaq and Sisimiut	10%	8 days	CPH	7052	Local guides



Winter (January - April)

Title	Commission	Duration	Departure	Tour no.	Guide service
Home of icebergs and dogsledding in Greenland (request tour)	Net rates	4 days	KEF	7061	Local guides
Icebergs and northern lights in Greenland (request tour)	Net rates	5 days	KEF	7060	Local guides
Winterdays at the Ice Cap	10%	5 days	CPH	9009	Local guides
A long weekend out of the ordinary	10%	5 days	CPH	9015	Local guides
Zoom in on snow and Ice	10%	8 days	CPH	7040	Local guides
Winteradventure in Kangerlussuaq and Sisimiut	10%	8 days	CPH	7050	Local guides
Northern lights and icebergs in Kangerlussuaq and Ilulissat	10%	8 days	CPH	7044	Local guides

Spring (May)

Title	Commission	Duration	Departure	Tour no.	Guide service
Arctic Spring and Golden Sun in Greenland	10%	8 days	CPH	7041	Local guides
Spring feelings in Greenland	12%	8 days	CPH	9042	Tour leader